



Gregory S. Bielli

*President & CEO
Tejon Ranch Company*

Gregory S. Bielli joined Tejon Ranch Co. in September 2013 as President and Chief Operating Officer and assumed the office of Chief Executive Officer on December 18, 2013. Bielli also sits on the Tejon Ranch Co. corporate board as a director.

Bielli has nearly 25 years' experience in real estate, land acquisition, development and financing. He comes to Tejon Ranch most recently from Newland Communities, one of the largest and most successful master-planned community developers in the country. As president of Newland's western region, Bielli was responsible for overseeing management of all operational aspects of Newland's portfolio of master-planned residential, commercial and retail real estate projects in Arizona, California and Colorado. He was also responsible for growth and acquisitions in the region.

Before joining Newland, Bielli was executive vice president for development for the Jupiter, Florida-based Medalist Developments, where he was in charge of three master planned communities, and before that, he served as president of MCO Properties in Fountain Hills, Arizona.

Bielli was also elected to the Scottsdale, Arizona city council, serving from 1990 to 1998 as councilman and vice mayor.

Bielli earned a bachelor's degree in Political Science from the University of Arizona..