

## McKinsey & Company

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Ashwin Adarkar is the Managing Partner of McKinsey & Company's Southern California Office in Los Angeles. As leader of our Global Retail Banking Practice, Ashwin advises a diverse range of financial institutions on driving transformational change through strategic innovation, step change operational performance improvement and building organizational agility.

Ashwin's financial service industry experience spans 30 years, serving institutions across Retail Banking, Commercial Banking, Asset/Wealth Management, Consumer Lending, and Payments as well as Property and Casualty and Life Insurance. He has worked extensively on strategy, operations, and organizational topics. The focus of his recent work has been enterprise transformation, digital strategy and organization, and corporate governance.

After starting in McKinsey's San Francisco location, he transferred to Mumbai and supported the launch of McKinsey's India Office. In 2000 he came back to California to help develop the West Coast Financial Services Practice.

In 2003, Ashwin joined IndyMac Bank, where he held a number of senior executive positions, including CEO of the Retail Bank. He returned to consulting in 2008 when he joined The Boston Consulting Group where he led its North American Financial Services Practice. Previously, he was a Financial Analyst with Goldman Sachs in their Mortgage Finance department.

Ashwin received his A.B. in Economics, his M.S. in Industrial Engineering and his MBA from Stanford University where he was elected to Phi Beta Kappa and an Arjay Miller scholar.

Ashwin sits on The Board of Trustees of Children's Hospital Los Angeles, The Board of Governors of the Huntington Library and The Board of Stanford Institute for Economic Policy Research. He and his wife Sushma have two children ages 20 and 22 and two English Labradors. They live in Pasadena, California.