



### **Raul Amezcua**

***Senior Managing Director  
Ramirez & Co., Inc.***

**Professional Summary:** Joined Ramirez & Co. in 2021 as a Senior Managing Director and currently leads the Western Region/California team. Previously spent seven years managing the largest (40+ professionals) public finance team in California for another firm and, prior to that, spent 11 years helping to manage and grow a small regional firm into a major competitor in the California Public Finance sector. Prior to that, spent 12 years working for bulge-bracket, New York-based investment banks.

With 34 years of experience in California public finance, completed over 350 senior-managed debt financings with an aggregate par value exceeding \$50+ billion.

Recently, as a member of the State Treasurer's Green Bond Market Development Committee, led an effort, working with a group of leading municipal bond investors, to produce a "Recommend Approach to Municipal Green Bond Disclosure." The primary purpose of the report is to inform municipal bond issuers about the specific disclosure investors need before making investment decisions for their environmentally-focused portfolios.

### **Professional Experience:**

Senior Managing Director, Ramirez & Co., Inc., Los Angeles, CA, (2/2021 – Present)

Managing Director & Executive Committee Member, Stifel, Los Angeles, CA, (4/2014 – 1/2021)

Partner, De La Rosa & Co., Los Angeles, CA, (3/2003 – 3/2014)

Director, Citi/Salomon Smith Barney, Los Angeles, CA, (3/1995 – 2/2003)

Associate, CS First Boston, Los Angeles, CA, (6/1991 – 2/1995)

**Additional Information:** Served on the board of the PUENTE Learning Center for 19 years, including serving as Chairman of the Board of Directors for over ten years. Have also served on the Boards of Coro Southern California and Inroads. Currently, serving on the board and Budget & Finance and Investments

committees of the LA Plaza de Culturas y Artes, a non-profit, anchor cultural institution in Los Angeles County and a Smithsonian affiliate museum.

**Education:** Master of Business Administration degree from the Anderson School of Business at UCLA  
Bachelor's of Science degree in finance from the University of Southern California

**Licenses:** Series 7, 24, 27, 50, 52, 53, 54, 63, 79 & 99

**Raul Amezcua – Public Finance Experience.** Raul brings 34 years of experience serving California municipalities. Over his career, Raul Amezcua has completed nearly 350 senior managed financings, totaling over \$50 billion for various municipal bond issuers in California. Raul is one of the most experienced and respected bankers in California, with a proven track record of leading complex financings that have been pioneering both in their sector and financial structure. As the lead banker on numerous groundbreaking transactions, Raul has consistently demonstrated his ability to think outside the box and develop strategic, innovative solutions tailored to meet the unique goals and policies of California issuers. Among notable financings for California cities and counties senior managed by Raul Amezcua include, but not limited to:

- First 'expandable lease' for San Bernardino County
- First Teeter financing for Riverside County
- First California Tobacco securitization for Sacramento County
- First taxable to tax-exempt refunding for San Bernardino County
- Inaugural Waste Water financing for City of Anaheim
- Acquisition Financing for the City of Long Beach to acquire the LB Aquarium
- First Taxable Pension LRB with "parks as leased asset" for the City of Placentia
- Fixed/Variable Rate POB for City of Riverside
- Inaugural Utility financing for the City of Moreno Valley
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Additional notable Public Finance projects in which Raul Amezcua served as senior manager.

**Diamond Valley  
Reservoir (MWD)**



**Los Angeles Police  
HQ Building**



**TCA Toll Roads in  
Orange County**



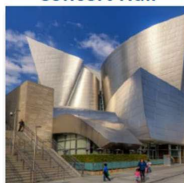
**Long Beach  
Aquarium**



**LAX Automated  
People Mover**



**Disney  
Concert Hall**



**Arrowhead Regional  
Medical Center**



**LA Community  
College Facilities**



**LADWP's Clean  
Power Projects**



**Los Angeles  
Metro Rail Project**

